

VIEWING PROPERTIES

Once you have identified possible properties which meet your criteria and that interest you arrange a viewing as soon as possible to avoid the disappointment of someone else getting there first. If you have had used the added advantage of “The Exchange Property Services”, virtual tour marketing this will give you more insight and reduce the amount of wasted time. Remember that few applicants will find the property of their dreams straight away and so you may wish to view a shortlist to help draw comparisons. Look past the cosmetics as these are often to the sellers taste and try to envisage how you would make your mark on your new home with some basic redecoration which can often be at little expense. More involved and costly repairs and alterations may require a larger budget and planning, but “The Property Exchange” has a range of different trade contacts who can assist you with this whether you buy through us or not. Just visit our website section on trade contacts for more information.

Arranging a viewing through “The Property Exchange”, is a straight forward process which will be conducted either by ourselves or direct with the seller. Firstly for security reasons you must be registered as applicant prior to arranging a viewing, which can either be done via our website or contacting us by phone. You will then be prompted whether the seller has opted to conduct their own viewings and if so you will provided with their chosen method of communication which may be email or telephone. Should it be by telephone then you will be provided with a reference pin number for that property which will direct you to the seller to arrange your viewing using our intelligent call management system. Alternatively if we are conducting the viewings just email or telephone us and a viewing will be arranged at a time of mutual convenience.

HELP & GUIDANCE:

View a few properties so you can draw comparisons.

Look past the basic cosmetics and try to envisage how your furniture or your taste of decoration would look.

Plan properly for repairs and alterations before coming to any final decision.

Don't be afraid to ask questions from the seller or the agent either at the viewing or afterwards.

Take your time to take in the whole property and if it's of interest you can always go back for a second viewing.